Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Message Text

UNCLASSIFIED

PAGE 01 PARIS 37871 291825Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 /031 W
----------033094 300520Z /14
R 291722Z DEC 77
FM AMEMBASSY PARIS
TO AMEMBASSY JIDDA
INFO SECSTATE WASHDC 3692
USDOC WASHDC

UNCLAS PARIS 37871

E.O. 11652: N/A
TAGS: BEXP, FR, SA
SUBJECT: REQUEST FOR INTRODUCTION OF U.S. COMPANY TO SAUDI ARABIAN GOVERNMENT

1. MR. J. A. LAIBINIS, DIRECTOR GENERAL FOR MIDDLE EAST AND NORTH AFRICA, OF SPERRY UNIVAC COMPUTER SYSTEMS, HAS VISITED THE EMBASSY WITH A REQUEST FOR EMBASSY ASSISTANCE IN OBTAINING A LETTER OF INTRODUCTION TO THE SAUDI ARABIAN GOVERNMENT. MR. LAIBINIS STATES THAT SPERRY UNIVAC IS INTERESTED IN PARTICIPATING IN A $10 MILLION DATA PROCESSING SYSTEM PLANNED BY THE MINISTRY OF INTERIOR AND UNDERSTANDS A LETTER OF INTRODUCTION IS NECESSARY TO GET ON THE BIDDERS LIST. MR. LAIBINIS SUGGESTED A TEXT AS FOLLOWS:
"HIS ROYAL HIGHNESS PRINCE NAYEF IBN ABDUL AZIZ
MINISTER OF THE INTERIOR, KINGDOM OF SAUDI ARABIA
RIYADH, SAUDI ARABIA

YOUR ROYAL HIGHNESS,

WE HAVE BEEN INFORMED THAT YOUR MINISTRY IS CONSIDERING THE INSTALLATION OF A SOPHISTICATED DATA PROCESSING
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SYSTEM WITHIN THE KINGDOM.

PLEASE ALLOW US TO INTRODUCE THE AMERICAN COMPANY SPERRY UNIVAC, WHICH IS A LEADING AMERICAN SUPPLIER OF ELECTRONIC DATA PROCESSING EQUIPMENT AND SERVICES. THROUGH MR. J.A. LAIBINIS, DIRECTOR GENERAL, MIDDLE EAST NORTH AFRICA GROUP, AT 27/29

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RUE DES POISSONNIERS, 92200 NEUILLY-SUR-SEINE, FRANCE,
TELEPHONE: 747 54-22, TELEX 6L2970 F, THEY
WOULD WELCOME THE OPPORTUNITY TO PARTICIPATE IN THIS
IMPORTANT PROJECT AND PRIOR TO PARTICIPATION
ARE WILLING TO S0BMIT SUCH RELEVANT DOCUMENTATION
AS WILL DEMONSTRATE THEIR CREDIBILITY AS A
POTENTIAL SUPPLIER OF PRODUCTS AND SERVICES
TO YOUR MINISTRY. IN ANTICIPATION OF YOUR
REPLY, I REMAIN

RESPECTFULLY YOURS."

2. WE INFORMED MR. LAIBINIS THAT ANY SUCH
INTRODUCTION WOULD HAVE TO BE AT THE
DISCRETION OF THE AMERICAN EMBASSY OF JIDDA AND
SUGGESTED THAT HE CONTACT THE EMBASSY DIRECTLY.
WE AGREED, HOWEVER, THAT WE WOULD COMMUNICATE
WITH THE EMBASSY IN JIDDA CONCERNING HIS REQUEST.

3. WE WOULD APPRECIATE BEING INFORMED WHETHER
YOU FEEL IT APPROPRIATE TO ISSUE A LETTER TO
THE SAUDIA ARABIAN GOVERNMENT IN SUCH CASES, OR
WHAT MIGHT BE DONE TO FURTHER THE INTERESTS OF A
U.S. COMPANY IN SUCH CIRCUMSTANCES.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Sent Date: 29-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: PARIS
Handling Restrictions: n/a
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Litigation History:
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Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Channel Indicators: n/a
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Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 31-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 315176
Secure: OPEN
Status: NATIVE
Subject: REQUEST FOR INTRODUCTION OF U.S. COMPANY TO SAUDI ARABIAN GOVERNMENT
TAGS: BEXP, FR, SA
To: JIDDA
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